

**FOR IMMEDIATE RELEASE**

## **Smart Controls and ASI Controls Announce Joint Venture to Deliver Integrated Building Automation Solutions**

**[Fairview Heights, IL and Pleasanton, CA — September 18, 2025]** — Smart Controls and ASI Controls today announced a joint venture to develop a new family of integrated building automation products that combine hardware and software into a single, comprehensive solution.

This partnership brings together Smart Controls' and ASI Controls' expertise in hardware development and advanced software capabilities to offer a complete solution for commercial building management—from smartphone to cloud.

Initial product development will focus on innovative technologies such as Single Pair Ethernet [10BASE-T1L], BACnet protocol integration, and next-generation application programming designed for more connected buildings. The goal is to deliver not just standalone devices, but full system solutions that simplify building control and improve operational efficiency.

“This partnership allows us to bring together the best of both our companies,” said David Kniepkamp, President & CEO at Smart Controls. “By combining ASI and Smart Controls' development, we can deliver scalable and flexible solutions that address the evolving commercial building automation needs of customers.”

Edward Hague, CEO at ASI Controls, added: “Our shared vision is to enhance user control and energy efficiency, whether on-site or remotely. This joint venture positions us to market needs more quickly and with more complete offerings.”

Further details, including product availability and release timelines, will be announced in the coming months.

---

### **About Smart Controls**

Smart Controls empowers commercial buildings with high-performance cost-effective automation solutions. With cutting-edge controllers, sensors, and thermostats, Smart Controls provide seamless multi-protocol controls that enable clients to optimize their building operations with ease.

### **About ASI Controls**

Since 1986, ASI Controls has applied networked microprocessor technology to energy management and control systems in buildings. Today, ASI Controls manufactures hardware and software to meet digital control requirements across a variety of environments and applications.

---

For media inquiries, please contact:

**Sean Anderson**

Digital Marketing Innovator - Smart Controls

[sean.anderson@smartcontrols.com](mailto:sean.anderson@smartcontrols.com)

**Mike Fong**

EVP & COO - ASI Controls

[mike.fong@asicontrols.com](mailto:mike.fong@asicontrols.com)